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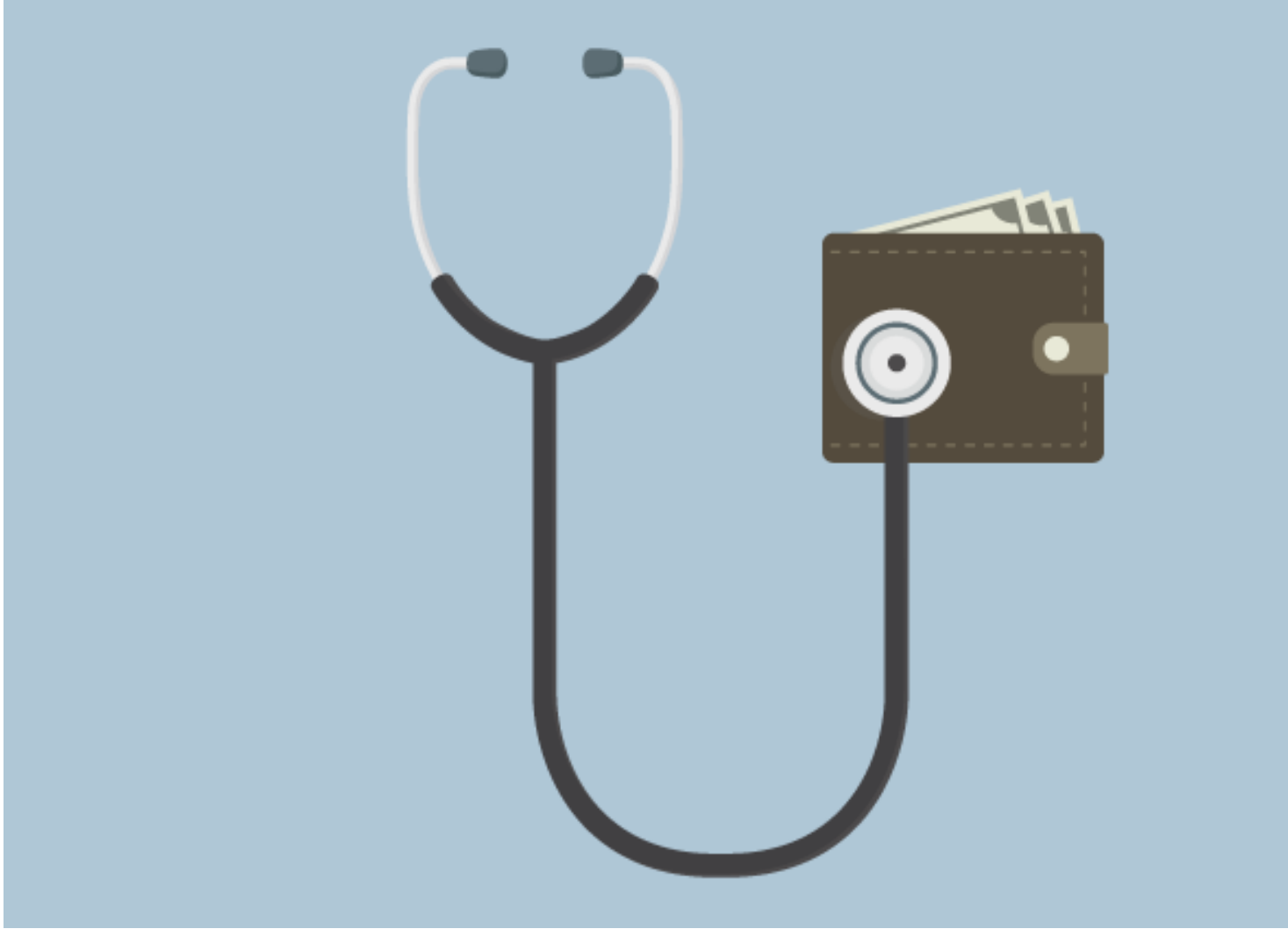
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RISK MANAGEMENT NEWS

Financial Risk Sharing in Healthcare Improves Quality, Costs in CA

A new report underscores the role of financial risk sharing in healthcare. Providers receiving capitation payments had lower costs and greater care quality.



Source: Thinkstock



By Jacqueline LaPointe (mailto:jbelleveau@xtelligentmedia.com)

April 26, 2019 - Financial risk sharing in healthcare led to total costs of care being 9.2 percent lower in 2017, **reveals (https://atlas.iha.org/story/risk)** the third annual report from the California Regional Health Care Cost & Quality Atlas.

Providers in risk sharing arrangements in California also scored 9.2 percentage points higher on average clinical quality performance rates compared to providers taking on financial risk via fee-for-service, the report known as Atlas 3 also shows.

“There has been much discussion regarding value-based care and shifting the payment model from ‘volume to value,’” Jeffrey Rideout, president and CEO of IHA, states in a **press release (https://www.prnewswire.com/news-releases/new-report-shows-better-health-care-quality-and-lower-costs-when-providers-share-financial-risk-with-insurers-300831142.html)**. “However, until the Atlas 3 report, limited data existed on the prevalence of financial risk sharing among providers.

Atlas 3 shares insights from 2017 data contributed by seven health plans representing 10 million lives in California and all types of contracts, including health maintenance organizations (HMOs), preferred provider organizations (PPOs), accountable care organizations (ACOs), and more.

The report shows that, like the rest of the country, the majority of providers in California are not engaging in financial risk sharing in healthcare. The percentage of the commercial population cared for by providers sharing financial risk ranged from 18 percent in northern California and 24 percent in northern California to 45 percent in southern California.

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Researchers found similar percentages of the commercial population in each region receiving care from providers sharing financial risk. However, the levels of financial risk sharing in healthcare were substantially different.

Full financial risk sharing through professional and facility capitation was very low in northern and central California, representing just nine and four percent of the commercial population, respectively.

Capitation payments and full risk sharing were more common in southern California, with 23 percent of the commercial population obtaining care from a provider with full financial risk in 2017.

Full financial risk sharing in healthcare may not be widely adopted yet. But the report shows that the greater level of financial risk sharing, the greater care quality and cost savings benefits.

Commercial patients cared for by providers accepting full financial risk through professional and facility capitation payments had total costs of care of \$4,428 in 2017, compared to \$4,501 for patients receiving care from providers sharing risk for professional services and \$4,589 for patients with fee-for-service providers.

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Providers sharing greater financial risk not only reported lower costs in 2017, but also had pharmacy costs 13 percent lower compared to fee-for-service providers. They also paid \$268 per year in out-of-pocket costs for medical services compared to

Additionally, providers taking on greater financial risk through capitation pay preventative screening rate 11 percentage points higher compared to providers risk.

If providers shared financial risk care for all patients in California, then 60,000 women would have been screened for breast cancer and 1,500 fewer patients would have received a combination of opioids and benzothiazines, the report adds.

Greater financial risk sharing in healthcare may lead to stronger quality results, as providers are “using the greater flexibility of capitated payment to invest in infrastructure such as care management programs, that supports population health and quality improvement,” the report states.

The report gives concrete evidence that financial risk sharing in healthcare adds value to the entire system, concludes IHA in the report.

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“To support delivery system transformation, we need better ways to measure care integration and coordination, and to reward strong performance on delivery of patient-centered care,” the non-profit regional health care improvement collaborative says. “Financial risk sharing is an important part of the puzzle, because it allows provider organizations to move from a transactional approach to a patient-centered perspective.”

Shifting providers to at-risk arrangements has been an industry-wide challenge. Implementation of risk-based contracts appears to be stalling, with the median percentage of revenue at-risk remaining at ten percent for three consecutive years, according to a recent **survey (<https://revcycleintelligence.com/news/implementation-of-risk-based-contracts-in-healthcare-stalling>)** of more than 500 C-suite executives.

Additionally, the majority of healthcare executives in another **poll (<https://revcycleintelligence.com/news/value-based-contracts-within-five-years-away-for-providers>)** say financial risk sharing is still three to five years away.

Data sharing issues, a lack of agreement on outcome measures, missing incentives, payer and provider collaboration, financial troubles, and other challenges are stopping providers from sharing financial risk with payers, especially full financial risk, the report shows.

But at-risk providers in California see the Atlas report validates their efforts.

“The Atlas validates Sharp Rees-Stealy Medical Group's approach to comprehensive coordinated care for the whole patient,” Stacey Hrountas, Sharp Rees-Stealy Medical Centers CEO, says in the press release. “We've been pursuing full risk contract plans for decades, because we know that providing care coordination, population management and focusing on prevention results in healthier patients who avoid using expensive resources such as hospitalizations.”

“The Atlas provides the evidence for health plans, employers and legislators to support the growth of HMO and MA plans for the best value and a healthier population,” says

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