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Invitation to Tender

Optimising FixituP Toys

Manufacture processes using E-Business

Conforming to Lean Manufacturing

Principles







Integrating FixituP Toys Manufacture processes with e-business conforming to lean manufacturing principles.

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Application Deadline:

Notice Deadline Date: 14-Feb-2007

Notice Deadline time: 16:00 Notice Type: Tender Has Documents: No

Overview

FixituP is seeking a provider or providers who will undertake to enter into a contract to provide all or part of our e-business solution. This will conform to the lean manufacturing principles and integrate into our established QAD application.

The vision of the FixituP Senior Management Team is to enhance the processes of FixituP, and to continue to strive for the highest quality and most advanced products, in the toy and gaming arena. In order to achieve this, continued improvement is required, and the use of advanced information processing systems into key areas of work processes. Thus we are seeking a supplier who will provide guidance and resource, in order to implement lean principles in conjunction with the development of e-business applications to support value chain processing. This will be a staged programme, starting with plastics extrusion processes, starting with our toy soldier product range, with a view that this will be extended throughout the organisation.

In order to support our vision of being at the forefront in our sector, the FixituP Senior Management Team is looking for:



- ➤ The implementation of a customer facing e-business application, which integrates into our QAD application
- Improvement in manufacturing capability with reduced overhead. We envisage that this will be attained by continued application of lean principles;
- > The integration of e-business will be capable of integrating our processes with existing and future customers in both B2B and B2C arrangements;
- > The integration of the e-business application to integrate internal functions, and thus in the long term, becoming a key component our future enterprise resource planning application.
- ➤ A change programme, which will bring about the on-going improvement in performance, which in the long term will support our strategic vision of consolidating and developing our brand in the self assembly toy, gaming and collector markets.

The Provider

We will welcome tenders from the following:

- > One provider tendering on all aspects of the performance monitoring solution.
- > One provider tendering on only one aspect of our performance monitoring solution. Joint bids from two or more providers would be acceptable.

About FixituP

FixituP Toys Limited is a manufacturer of children's toys, specialising in the production of outdoor and indoor games, self-assembly models and toy soldiers. It is a family owned business, and was established in the early 1950s. The organisation currently consists of three key divisions. These are Self-Assembly Models, Toy Soldier & Battle Collections and General Gaming.

There has been some concern about the rising relative cost of manufacture, and consideration has been given to the outsourcing of some or part of the production. However, the policy to date has been to concentrate on quality, combined with lean manufacture. This has put FixituP in a market leading position, close to its customers. This project is an extension of existing strategies, by taking the lean principles, and applying them across value chain activities.

The lean project has been on-going, and central to it has been the implementation of our enterprise wide computer based application, based on QAD technology. This provides the platform upon which the new e-business applications are to be integrated.



Scope of tender

The integrated technology systems will be used to manage the conformance to agreed targets. The process of implementing lean and technology driven processes will be headed by Stuart Hamilton, whose role in the organisation is part owner and CFO. The consulting team will work under Mr Hamilton's jurisdication. An agreed action plan and project will be agreed between Mr Hamilton and the successful consulting team to implement customer facing e-business applications, and integrate them into our current technological platform.

Type of Procedure

Open - Purchaser invites tenders from all interested parties.

Language or languages in which tenders or requests to participate can be drawn up

English

S.Hamilton Ref:30264

End of Tender





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