

Walmart Inc. Financial Fact Sheet

Strategic Goals for Walmart Inc. (WMT)

1. Increase the average transaction amount per consumer visit to the store and website.
2. Improve analytics to ensure inventory levels are well aligned with consumer demands.
3. Reduce costs related to procuring and delivering the product to the consumer.

Financial Facts

Assume everything in this section is in millions	Est. Next Quarter Profit (Loss)
Total revenue from Sales	
Total Cost of Sales	
Gross Profit	
<i>Other revenue and expenses</i>	
Interest Expense	\$ 725
Interest Revenue	\$ 845
<i>Overhead Cost Budget</i>	
Indirect salaries	
Supervisor salaries	
Maintenance	
Depreciation	
Power	
Total cost for all overhead	\$ 2,737
<i>Selling and Administrative Budget</i>	
Sales salaries	
Advertising expenses	
Travel	
Officer expenses	
Supplies	
Total cost for all selling and administrative budget	\$ 4,750
<i>Income Tax Rate</i>	
Tax Rate	25%
<i>Average Product Sale per Item</i>	
Products	\$ 11



<i>Operating Expenses</i>				
Desired units to be sold	56,000			
Desired units in ending inventory	34,000			
Estimated units in beginning inventory	44,435			
<i>Materials</i>				
Direct Materials Cost including labor	\$ 6			
<i>Capital Budget Components</i>				
Current cost of equity	9%			
Current cost of debt	5%			
Current cost of preferred stock	12.00%			
Tax rate	40%			
<i>Expected Cash Flows from Project</i>				
Initial cost of project	\$ 19,500,000			
Project life cycle	5 years			
Year 1	\$ 8,325,000			
Year 2	\$ 6,000,000			
Year 3	\$ 5,500,000			
Year 4	\$ 2,000,000			
Year 5	\$ 1,500,000			
<i>Present Value of \$1 at Compound Interest</i>				
Year	6%	8%	10%	12%
Year 1	0.943	0.926	0.909	0.893
Year 2	0.89	0.857	0.826	0.797
Year 3	0.84	0.794	0.751	0.712
Year 4	0.792	0.735	0.683	0.636
Year 5	0.747	0.681	0.621	0.567
Year 6	0.705	0.630	0.564	0.507
Year 7	0.665	0.583	0.513	0.452
Year 8	0.627	0.540	0.467	0.404
Year 9	0.592	0.500	0.424	0.361
Year 10	0.558	0.463	0.386	0.322

