

### Unit III Sample Assignment

#### Dialogue:

**Joe:** Hi Susana. How are you doing this morning?

**Susana:** I am doing great! How are you?

**Joe:** I am doing well. I had a really long drive to work this morning. It looks like traffic had to be diverted on Main Street in downtown because there is some kind of construction going on. It was a terrible delay! I sat in my car without any movement for about 30 minutes! I hate traffic! It frustrates me so much! Anyway, it looks like what they are constructing there is a huge 20-story building. I remember reading a story in the newspaper 5 months ago about plans for a hotel being built on Main Street in downtown. The title of the piece was "Multiple Story Hotel to be Built by the Hilton Corporation on Main Street in Downtown." There are no other empty lots in downtown, and, believe me, I know downtown like the palm of my hand. I used to party and eat at the restaurants there years ago when I was younger. A few weeks ago, I also remember a sign that said "Downtown Hilton hotel coming soon!" That sign was taken down, but it was in the same exact spot where all the construction was going on this morning! I am convinced that it is the Hilton hotel that they are building there! Anyway, I am sorry to ramble so much. How is your morning so far?

**Susana:** Well, my morning is going well, and I am so sorry to hear about how long you were in traffic! That is terrible!

**Joe:** Yes, yes it is.

**Susana:** Do you mind passing the sugar? My coffee is really bitter.

**Joe:** Sure, here you go.

**Susana:** Thanks. I'm excited for today. As you know, my job in this company has been a temp job. I have been here for 10 months. I was originally not planning on staying very long, but I have come to love working here. I was a humanities major and never saw myself working for such a large sales firm, but people are amazing here, and the work is very satisfying! Anyway, a lot of the other temps have been gossiping about which one of us will be offered the new full time position with full benefits. It will be me. I found out that out of the three times that we have been evaluated, I have had the highest evaluation points each time. That is out of 12 other temps! Both our manager and off-site senior manager are always complimenting me on how fast and how efficiently I get things done. Just the other day, Jan, our offsite senior manager, told Stephanie about what an amazing job I had done in leading the sales team, which has now saved the company thousands of dollars! The savings will continue because the plan I proposed is very well thought out! They are going to announce who will get the new full time job today. This morning, I received an email from Stephanie (our manager) that things were looking really good for me, and she wrote "I look forward to making the announcement!" Also, as I walked by the offices upstairs, I saw that office which was not being used for a long time and the sign said Susana Esquivel, Sales Representative! This was the sign on the door! I guess they did not count on me taking the stairs this morning, which forces me to walk by that office!

**Joe:** That is awesome! I am super excited for you, and I think this is very well deserved!

	Conclusion	Premises	Assumptions	Extraneous material
Joe	There is a Hilton hotel being constructed in downtown.	<p>1. Five months ago, the newspaper reported that a Hilton hotel was to be built in downtown.</p> <p>2. A few weeks ago there was a sign that said ““Downtown Hilton hotel coming soon!”</p>	<p>1. Whenever a newspaper reports on a future event, the event is very likely to happen.</p> <p>2. A sign (such as ““Downtown Hilton hotel coming soon!”), which announces a construction usually means that the construction will take place.</p>	<p>1. “I hate traffic!”</p> <p>2. “Believe me, I know downtown like the palm of my hand.”</p>
Susana	I will get the new full time position.	<p>1. I have gotten the highest evaluation points out of all the temps.</p> <p>2. There is a sign on the office door with my name on it and the new job title.</p> <p>3. My manager and senior manager are always complimenting my work.</p>	<p>1. Highest evaluation points (out of all the other temp employees) usually means that the chances of getting a full time position are very good</p> <p>2. A sign on the door with my name and job title means that I am the person who will use this office.</p> <p>3. Compliments on the effectiveness of one’s work usually mean that one is favored for a new position or promotion.</p>	<p>1. “I have come to love working here.”</p> <p>2. “The people are amazing.”</p> <p>3. “The work is satisfying.”</p>