**Trevor Henry**

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**OBJECTIVE\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

To find a challenging position, that allows the opportunity to utilize skills and experience to grow within the company.

**EDUCATION\_**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Argosy University Online

Working on Bachelor’s Degree in Information Technology

George C. Marshall Senior High School

Fall Church, VA – 1997

**Certification**

**Smithsonian Institute**-Asp Baton

Washington, DC – 2007

**Smithsonian Institute**-Special Police

Washington, DC – 2003

**Allied Barton MD** - SOMB Certificate

Maryland Unarmed security license

**PROFESSIONAL**

**EXPERIENCE\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Darcars Nissan of College Park,** College Park, MD

**New and Used Car Sales Consultant 11/2016-**Present

Establish a customer base working face-to-face with a diverse society of careers,ethnicity, and tax brackest utilizing communication skills and marketing strategies.

Attended training sessions that developed negotiation techniques that were utilized to increase closing sales ratio and to overcome objections.

Demotrated all vehicle features to customers

Completed all scheduled training and certifications on all new vehicles.

Matched subprime customers with proper vehicles that meets their needs and wants.

Established long term relationship with customers developed a pattern of repeat sales, client loyalty and referrals.

**Thompson Creek Windows,** Lanham, MD

**Field Marketer** 05/2016-11/2016

Work as an Entry Level Sales team member knocking door to door visiting homes to promote Thompson Creek products by setting in-home customer appointments.

**Six Flags America**, Largo, MD

**Security Officer** 04/2014 – 10/2015

Checked bags, conducted mobile, and foot patrols according to park rules and provided overall security for the amusement park.

Greeted guests at front gates during check in and answered questions as needed.

Escorted employees when large sums of money were being transferred and escorted unruly guests out of the park as needed.

During concerts attended to VIP guests to ensure a safe environment.

Conducted Mobile patrols around and inside the park.

**Six Flags America**, Largo, MD

**Security Officer** 04/2013 – 10/2014

Checked bags, conducted mobile, and foot patrols according to park rules and provided overall security for the amusement park.

Greeted guests at front gates during check in and answered questions as needed.

Escorted employees when large sums of money were being transferred and escorted unruly guests out of the park as needed.

During concerts attended to VIP guests to ensure a safe environment.

Mobile Patrols conducted on foot and in vehicles.

**Allied Barton, Silver Springs, MD**

**Security Officer August 2012- January 2013**

Provided security for the building and all staff working in the facility by way of security cameras.

Answered phones as needed and provided appropriate entrance badges to employees and visitors.

Conducted roving foot and mobile patrols to ensure the safety of the building.

**Six Flags America**, Largo, MD

**Security Officer** May 2011 – September 2011

Checked bags, conducted mobile, and foot patrols according to park rules and provided overall security for the amusement park.

Greeted guests at front gates during check in and answered questions as needed.

Escorted employees when large sums of money being transferred and escorted unruly guests out of the park as needed.

During concerts attended to VIP guests to ensure a safe environment.

**Smithsonian Institute,** Washington, DC

**Special Police Officer** July 2002 – December 2009

Patrolled all galleries, halls, and all communal spaces to ensure the security of all ancient artifacts and delicate displays.

Supervised 15-45 security guards throughout the 12 Smithsonian buildings and maintained communication via two-way radio.

Oversaw assigned areas and checked all locks, alarms, and doors to provide a safe environment.

Ran the entrance x-ray machine and checked bags for all visitors entering the facility.

Followed government policies and procedures during all shifts.

Greeted visitors and answered questions as needed.

Carried a 38 revolver, Asp baton, OC spray and handcuffs during each shift.

Escorted high profile VIP’s during regular business hours, and to after hour events.

Conducted armory duty and issued weapons and ammunition to security staff.

**C and D Security,** Greenbelt, MD

**Security Officer** June 2002 – July 2002

Provided protection for the entire building and all employees working in the facility by way of safety cameras.

Answered phones as needed and provided appropriate entrance badges to staff and visitors.

Conducted roving foot and mobile patrols to ensure the safety of the building.

**Initial Security,** Greenbelt, MD

**Security Officer** January 2002 – June 2002

Provided protection for the entire building and all staff working in the facility by way of safety cameras.

Answered phones as needed and provided appropriate entrance badges to staff and visitors.

Conducted roving foot and mobile patrols to ensure the safety of the building.

**Vance International,** Greenbelt, MD

**Security Officer** October 2000 – January 2002

Provided security for the entire building and all staff working in the facility by way of security cameras.

Answered phones as needed and provided appropriate entrance badges to staff and visitors.

Conducted roving foot and mobile patrols to ensure the safety of the building.